

ISSUE 8

# REGAL TIMES

DECEMBER 2018

“ Never give up. Today is hard, tomorrow is worse, but the day after tomorrow will be sunshine. ”

- Jack Ma 馬雲



Summer 28

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Dear shareholders and investors,

Once again, we cross into a new year. Leaving behind the eventful 2018, Regal Group will continue to move forward and focus on improving overall financial performance and profitability for all our shareholders.

Concluding the last quarter of the year, we received the Brand Leader (Property Development) Award at the AEBA 2018/19 ceremony and hosted the 2nd “Malaysia (Nanning) Durian Carnival” in November 2018. For property updates, please view the latest site progress pictures at Pasir Pandak, Airtrollis and Summer 28.

With Chinese New Year just around the corner, on behalf of the management and staff, we wish all our readers a very happy and prosperous 2019!

The Editor

Corporate Communications Team

PROPERTY  
**PROJECT**  
UPDATES



**SUMMER 28**

28 units of double storey terrace houses in Kota Samarahan. Estimated completion by Q2 2019.

Floor area per unit: 955 – 1200 sqft



**AIRTROLLIS**

Total 1112 units of apartments, commercial and retail units at Nilai, Negeri Sembilan. Phase 1 completed in end 2017.

Floor area per residential unit: 820 – 970 sqft



**PASIR PANDAK**

81 units of detached and terrace houses near the upcoming Samariang area. Estimated completion by Q3 2018.

Floor area per unit: 550 – 1000 sqft



# FORWARD STRATEGIES



**1 NOV 18** - Million Sunray organised the 2nd "Malaysia (Nanning) Durian Carnival 2018" in Nanning, China.



**WEST MALAYSIA**



**SINGAPORE**

**EAST MALAYSIA**



**1 OCT 18** - Signed Strategic Alliance Agreement with Hainan Kangtai Travel Co., Ltd. to seek long term collaborative ventures in the the planning and management of tourist attractions and hotel projects.



**1 NOV 18** - Regal International Group received the Brand Leader Award (Property Development) at the Asia Enterprise BRAND Award 2018/19 ceremony.



**1 Asia Enterprise BRAND Awards 2018/19**  
AWARDS CEREMONY & GALA DINNER - 16 NOV 2018 - THE FULLERTON HOTEL



# REGAL HIGHLIGHTS



## Asia Enterprise BRAND Awards (AEBA) 2018/19

Regal Group CEO, Mr Dominic Su, was conferred the **Brand Leader Award (Property Development)** at the AEBA 2018/19 ceremony held at The Fullerton Hotel Singapore on 16 November 2018. The AEBA Brand Leader Award is conferred to companies with recognized brand names and strong market presences. The award gives recognition to well-established brands that have displayed considerable success and noteworthy credentials in their respective fields.



“ In Regal, we see “Branding” as a way to communicate our ideas and offerings to customers – about who we are, what we can and will want to do for them. ”

- Dominic Su, CEO of Regal Group

## Malaysia (Nanning) Durian Carnival 2018

### 2018馬來西亞(南寧)榴蓮嘉年華

For the second consecutive year, RIG's subsidiary, Million Sunray Sdn Bhd organized the “Malaysia (Nanning) Durian Carnival 2018” in Nanning, China, from 23 – 25 November 2018.

The 3-day event successfully helped forged closer bilateral relationships between Malaysian and Chinese trading partners.



## FINANCIAL HIGHLIGHTS

Extracted from the Company's Unaudited Financial Statements For the third quarter ended 30 September 2018.

	3QFY2018	3QFY2017	% Change
Revenue	21.75	35.24	-38%
Cost of Sales	14.2	25.56	-44%
Gross profit	7.54	9.68	-22%
Profit before tax	0.66	1.1	-40%
Net profit after tax	0.14	0.27	-50%
Exchange difference on foreign operations translation	-0.05	0.19	N.M.
Total comprehensive income (loss) for the period	0.08	0.46	-82%

